

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 7/11/2025

Vendor Name: BIOREM Environmental US (Marcus Papp)

Address: 100 Rawson RD, Suite 216, Victor, N.Y 14564

Phone: 877-299-2108 E-Mail: service@biorem.biz

Price: \$84,429.00

Description of item to be procured:
BIOREM FRP Fume Exhauster, Odor control blower.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

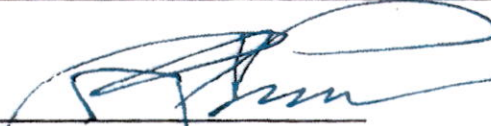
BIOREM is the sole source supplier for BIOREM Odor control Blowers and the supplier of OEM replacement and repair parts.


2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:


The Water Reclamation Division utilizes 2 BIOREM Blowers for H2S gas and odor removal at the Southwest Water Reclamation Facility. Other products are available on the market that would work in place of the BIOREM Blowers and will be looked at when the time comes to rehab or improve the Odor control equipment at either facility. For the time being due to the chemical feed system's current design, dimensions, and layout, it is more cost effective to continue to utilize the existing BIOREM system.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:  Date: 7/18/25

Approval: Procurement Manager:  (not to exceed \$50,000) Date: 7/23/25

Approval: City Manager:  (not to exceed \$100,000.00) Date: 7/28/25

Council authorization required if exceeding \$100,000.00

Revised 1/6/20 - Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Section 2-144 (c)(2)(b)



January 6, 2025

Dear Customer:

BIOREM Environmental Ltd. is the manufacturer and sole source provider of custom engineered components, media and service for BIOREM Odor Control Systems & Biocube™ Odor Control Units. Certain custom engineered replacement components, media, nutrients and or service which have been quoted, are integral to the operation and performance of your custom engineered BIOREM Odor Control system / Biocube™ Odor Control Units. These custom engineered components of the system, the technology around them, is considered proprietary to. In order to ensure your system continues to operate to the high degree of performance and safety to which it was designed, it is highly recommended that these custom engineered components and service should be sole source procured directly from BIOREM Environmental Ltd., at fair market prices. Failure to do so could compromise the systems performance, integrity and in certain instances may void any warranties which may be in place.

BIOREM Environmental, Ltd.

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